

## Hampstead Area Water Company

### Computation of Revenue Deficiency

For the Test Year Ended December 31, 2007

|                                   | <u>Actual</u>  | <u>Proforma</u> |
|-----------------------------------|----------------|-----------------|
| Rate Base (Schedule 3)            | \$3,631,773    | \$3,797,775     |
| Rate of Return (Schedule 4)       | <u>4.81%</u>   | <u>6.28%</u>    |
| Operating Income Required         | \$174,688      | \$238,490       |
| Net Operating Income (Schedule 1) | <u>167,250</u> | <u>238,490</u>  |
| Operating Income Deficiency       | \$7,438        | \$0             |
| Tax Effect                        | <u>0</u>       | <u>0</u>        |
| Revenue Deficiency                | <u>\$7,438</u> | <u>\$0</u>      |

## Statement of Income

| Line No. | Account Title (Number)<br>(a)                                           | Actual 2007<br>Year End Balance<br>(b) | Proforma<br>Adjustments<br>(c) | Proforma 2007<br>Year End Balance<br>(d) | Actual 2006<br>Year End Balance<br>(e) | Actual 2005<br>Year End Balance<br>(f) |
|----------|-------------------------------------------------------------------------|----------------------------------------|--------------------------------|------------------------------------------|----------------------------------------|----------------------------------------|
|          | <b>UTILITY OPERATING INCOME</b>                                         |                                        |                                |                                          |                                        |                                        |
| 1        | Operating Revenues(400)                                                 | \$ 1,268,877                           | \$ 167,193                     | \$ 1,436,070                             | \$ 1,076,777                           | \$ 699,064                             |
| 2        | Operating Expenses:                                                     |                                        |                                |                                          |                                        |                                        |
| 3        | Operating and Maintenance Expense (401)                                 | 828,524                                | 69,586                         | 898,110                                  | 742,733                                | 713,030                                |
| 4        | Depreciation Expense (403)                                              | 332,650                                | 22,674                         | 355,324                                  | 285,500                                | 235,254                                |
| 5        | Amortization of Contribution in Aid of<br>Construction (405)            | (168,604)                              |                                | (168,604)                                | (160,329)                              | (140,667)                              |
| 6        | Amortization of Utility Plant Acquisition<br>Adjustment (406)           |                                        |                                |                                          |                                        |                                        |
| 7        | Amortization Expense-Other (407)                                        |                                        |                                |                                          |                                        |                                        |
| 8        | Taxes Other Than Income (408.1-408.13)                                  | 105,123                                | 3,596                          | 108,719                                  | 102,942                                | 38,099                                 |
| 9        | Income Taxes (409.1, 410.1, 411.1, 412.1)                               | 3,934                                  | 97                             | 4,031                                    | 3,691                                  | 4,234                                  |
| 10       | <b>Total Operating Expenses</b>                                         | \$ 1,101,627                           | \$ 95,953                      | \$ 1,197,580                             | \$ 974,537                             | \$ 849,950                             |
| 11       | Net Operating Income (Loss)                                             | 167,250                                | 71,240                         | 238,490                                  | 102,240                                | (150,886)                              |
| 12       | Income From Utility Plant Leased to<br>Others (413)                     |                                        |                                |                                          |                                        |                                        |
| 13       | Gains(Losses) From Disposition of<br>Utility Property (414)             |                                        |                                |                                          |                                        |                                        |
| 14       | <b>Net Water Utility Operating Income</b>                               | \$ 167,250                             | \$ 71,240                      | \$ 238,490                               | \$ 102,240                             | \$ (150,886)                           |
|          | <b>OTHER INCOME AND DEDUCTIONS</b>                                      |                                        |                                |                                          |                                        |                                        |
| 15       | Revenues From Merchandising, Jobbing and<br>Contract Work (415)         |                                        |                                |                                          |                                        |                                        |
| 16       | Costs and Expenses of Merchandising,<br>Jobbing and Contract Work (416) |                                        |                                |                                          |                                        |                                        |
| 17       | Equity in Earnings of Subsidiary<br>Companies (418)                     |                                        |                                |                                          |                                        |                                        |
| 18       | Interest and Dividend Income (419)                                      |                                        |                                | -                                        |                                        |                                        |
| 19       | Allow. for funds Used During<br>Construction (420)                      |                                        |                                |                                          |                                        |                                        |
| 20       | Nonutility Income (421)                                                 |                                        |                                |                                          |                                        |                                        |
| 21       | Gains (Losses) Form Disposition<br>Nonutility Property (422)            |                                        |                                |                                          |                                        |                                        |
| 22       | Miscellaneous Nonutility Expenses (426)                                 | -                                      |                                |                                          |                                        |                                        |
| 23       | <b>Total Other Income and Deductions</b>                                | \$ -                                   |                                | \$ -                                     | \$ -                                   | \$ -                                   |
|          | <b>TAXES APPLICABLE TO OTHER INCOME</b>                                 |                                        |                                |                                          |                                        |                                        |
| 24       | Taxes Other Than Income (408.2)                                         |                                        |                                |                                          |                                        |                                        |
| 25       | Income Taxes (409.2, 410.2, 411.2,<br>412.2, 412.3)                     |                                        |                                |                                          |                                        |                                        |
| 26       | <b>Total Taxes Applicable To Other Income</b>                           |                                        |                                |                                          |                                        |                                        |
|          | <b>INTEREST EXPENSE</b>                                                 |                                        |                                |                                          |                                        |                                        |
| 27       | Interest Expense (427)                                                  | 154,183                                |                                | 154,183                                  | 128,329                                | 77,127                                 |
| 28       | Amortization of Debt Discount &<br>Expense (428)                        |                                        |                                | -                                        |                                        |                                        |
| 29       | Amortization of Premium on Debt (429)                                   |                                        |                                |                                          |                                        |                                        |
| 30       | <b>Total Interest Expense</b>                                           | \$ 154,183                             |                                | \$ 154,183                               | \$ 128,329                             | \$ 77,127                              |
| 31       | <b>Income Before Extraordinary Items</b>                                | 13,067                                 | 71,240                         | 84,307                                   | (26,089)                               | (228,013)                              |
|          | <b>EXTRAORDINARY ITEMS</b>                                              |                                        |                                |                                          |                                        |                                        |
| 32       | Extraordinary Income (433)                                              |                                        |                                |                                          |                                        |                                        |
| 33       | Extraordinary Deductions (434)                                          |                                        |                                |                                          |                                        |                                        |
| 34       | Income Taxes, Extraordinary Items (409.3)                               |                                        |                                |                                          |                                        |                                        |
| 35       | <b>Net Extraordinary Items</b>                                          |                                        |                                |                                          |                                        |                                        |
|          | <b>NET INCOME (LOSS)</b>                                                | \$ 13,067                              | \$ 71,240                      | \$ 84,307                                | \$ (26,089)                            | \$ (228,013)                           |

**Hampstead Area Water Company**  
**Statement of Income - Proforma Adjustments**

Schedule 1A

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**Operating Revenues**

|                         |                  |
|-------------------------|------------------|
| 2007 Test Year Proforma | \$1,436,070      |
| 2007 Test Year Actual   | <u>1,268,877</u> |
| Proforma Adjustment     | <u>\$167,193</u> |

To adjust test year revenues for the additional revenue needed in order for the Company to earn its rate of return and to recover its expenses.

|                                                 |                  |
|-------------------------------------------------|------------------|
| Total Proforma Adjustment to Operating Revenues | <b>\$167,193</b> |
|-------------------------------------------------|------------------|

**Operating and Maintenance Expenses**

Power Purchased

|                                                              |                |
|--------------------------------------------------------------|----------------|
| 2007 Test Year Proforma                                      | \$182,692      |
| 2007 Test Year Actual                                        | <u>177,371</u> |
| Proforma Adjustment                                          | <u>\$5,321</u> |
| To adjust test year expenses for 3% increase in energy costs |                |

Chemicals

|                                                                           |               |
|---------------------------------------------------------------------------|---------------|
| 2007 Test Year Proforma                                                   | \$12,911      |
| 2007 Test Year Actual                                                     | <u>11,917</u> |
| Proforma Adjustment                                                       | <u>\$994</u>  |
| To adjust test year expenses for the current price per gallon of chlorine |               |

Customer Records & Collection Costs

|                                                                                     |                 |
|-------------------------------------------------------------------------------------|-----------------|
| 2007 Test Year Proforma                                                             | \$76,106        |
| 2007 Test Year Actual                                                               | <u>48,650</u>   |
| Proforma Adjustment                                                                 | <u>\$27,456</u> |
| To adjust test year expenses for the increase associated with 1 new fulltime person |                 |

|                                                                                                        |                 |
|--------------------------------------------------------------------------------------------------------|-----------------|
| 2007 Test Year Proforma                                                                                | \$64,638        |
| 2007 Test Year Actual                                                                                  | <u>45,546</u>   |
| Proforma Adjustment                                                                                    | <u>\$19,092</u> |
| To adjust test year expenses for the increase associated with additional supplies for monthly billings |                 |

Outside Services

|                                                                                                                                            |                |
|--------------------------------------------------------------------------------------------------------------------------------------------|----------------|
| 2007 Test Year Proforma                                                                                                                    | \$110,000      |
| 2007 Test Year Actual                                                                                                                      | <u>104,167</u> |
| Proforma Adjustment                                                                                                                        | <u>\$5,833</u> |
| To adjust test year expenses for the increase in the management agreement associated with the additional of information technology service |                |

Miscellaneous Expenses

|                         |                |
|-------------------------|----------------|
| 2007 Test Year Proforma | \$1,000        |
| 2007 Test Year Actual   | <u>-2,322</u>  |
| Proforma Adjustment     | <u>\$3,322</u> |

To adjust test year expenses for the restoration of annual miscellaneous expenses (and the elimination of a one time adjustment in 2007)

Salaries and Wages

|                         |                |
|-------------------------|----------------|
| 2007 Test Year Proforma | \$200,391      |
| 2007 Test Year Actual   | <u>197,235</u> |
| Proforma Adjustment     | <u>\$3,156</u> |

To adjust test year expenses for various adjustments to salaries and wages

Vehicle Expenses

|                         |                |
|-------------------------|----------------|
| 2007 Test Year Proforma | \$24,665       |
| 2007 Test Year Actual   | <u>20,253</u>  |
| Proforma Adjustment     | <u>\$4,412</u> |

To adjust test year expenses for \$4.00 per gallon of gas

**Total Proforma Adjustments to Operating and Maintenance Expenses** **\$69,586**

**Depreciation Expenses**2008 Additions to Plant

|                         |                 |
|-------------------------|-----------------|
| 2007 Test Year Proforma | \$22,674        |
| 2007 Test Year Actual   | <u>0</u>        |
| Proforma Adjustment     | <u>\$22,674</u> |

To adjust test year expenses for annual depreciation expenses associated with the 2008 additions

**Taxes other than Income**State Utility Property Taxes

|                         |                |
|-------------------------|----------------|
| 2007 Test Year Proforma | \$1,016        |
| 2007 Test Year Actual   | <u>0</u>       |
| Proforma Adjustment     | <u>\$1,016</u> |

To adjust test year expenses for the increase in State Utility Property Taxes associated with the 2008 additions to plant

Municipal Property Taxes

|                         |                |
|-------------------------|----------------|
| 2007 Test Year Proforma | \$2,580        |
| 2007 Test Year Actual   | <u>0</u>       |
| Proforma Adjustment     | <u>\$2,580</u> |

To adjust test year expenses for the increase in Municipal Property Taxes associated with the 2008 additions to plant

**Total Proforma Adjustments to Taxes other than Income** **\$3,596**

## Balance Sheet - Assets and Other Debits

| Line No.                              | Account Title (Number)<br>(a)                  | Actual 2007<br>Year End<br>Balance<br>(b) | Actual 2006<br>Year End<br>Balance<br>(c) | Actual 2005<br>Year End<br>Balance<br>(d) |
|---------------------------------------|------------------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------------|
| <b>UTILITY PLANT</b>                  |                                                |                                           |                                           |                                           |
| 1                                     | Utility Plant (101-106)                        | \$ 10,790,925                             | \$ 10,503,154                             | \$ 8,529,910                              |
| 2                                     | Less: Accumulated Depr. and Amort. (108-110)   | \$ 2,464,572                              | \$ 2,152,162                              | 1,868,221                                 |
| 3                                     | Net Plant                                      | \$ 8,326,353                              | \$ 8,350,992                              | \$ 6,661,689                              |
| 4                                     | Utility Plant Acquisition Adj. (Net) (114-115) |                                           |                                           |                                           |
| 5                                     | Total Net Utility Plant                        | \$ 8,326,353                              | \$ 8,350,992                              | \$ 6,661,689                              |
| <b>OTHER PROPERTY AND INVESTMENTS</b> |                                                |                                           |                                           |                                           |
| 6                                     | Nonutility Property (121)                      |                                           |                                           |                                           |
| 7                                     | Less: Accumulated Depr. and Amort. (122)       |                                           |                                           |                                           |
| 8                                     | Net Nonutility Property                        |                                           |                                           |                                           |
| 9                                     | Investment in Associated Companies (123)       |                                           |                                           |                                           |
| 11                                    | Utility Investments (124)                      |                                           |                                           |                                           |
| 12                                    | Other Investments                              |                                           |                                           |                                           |
| 13                                    | Special Funds(126-128)                         |                                           |                                           |                                           |
| 14                                    | Total Other Property & Investments             | \$ -                                      | \$ -                                      | \$ -                                      |
| <b>CURRENT AND ACCRUED ASSETS</b>     |                                                |                                           |                                           |                                           |
| 16                                    | Cash (131)                                     | 23,596                                    | 8,437                                     | 19,585                                    |
| 17                                    | Special Deposits (132)                         |                                           |                                           |                                           |
| 18                                    | Other Special Deposits (133)                   |                                           |                                           |                                           |
| 19                                    | Working Funds (134)                            |                                           |                                           |                                           |
| 20                                    | Temporary Cash Investments (135)               |                                           |                                           |                                           |
| 21                                    | Accounts and Notes Receivable-Net (141-144)    | 78,435                                    | 224,636                                   | 141,996                                   |
| 22                                    | Accounts Receivable from Assoc. Co. (145)      |                                           |                                           |                                           |
| 23                                    | Notes Receivable from Assoc. Co. (146)         |                                           |                                           |                                           |
| 24                                    | Materials and Supplies (151-153)               |                                           |                                           |                                           |
| 25                                    | Stores Expense (161)                           |                                           |                                           |                                           |
| 26                                    | Prepayments-Other (162)                        | 10,043                                    | 11,310                                    | 4,722                                     |
| 27                                    | Prepaid Taxes (163)                            | 18,934                                    | 18,328                                    | 14,454                                    |
| 28                                    | Interest and Dividends Receivable (171)        |                                           |                                           |                                           |
| 29                                    | Rents Receivable (172)                         |                                           |                                           |                                           |
| 30                                    | Accrued Utility Revenues (173)                 | 167,373                                   | 77,324                                    | 54,939                                    |
| 31                                    | Misc. Current and Accrued Assets (174)         |                                           |                                           | 1,500                                     |
| 32                                    | Total Current and Accrued Assets               | \$ 298,381                                | \$ 340,035                                | \$ 237,196                                |
| <b>DEFERRED DEBITS</b>                |                                                |                                           |                                           |                                           |
| 32                                    | Unamortized Debt Discount & Expense (181)      |                                           |                                           |                                           |
| 33                                    | Extraordinary Property Losses (182)            |                                           |                                           |                                           |
| 34                                    | Prelim. Survey & Investigation Charges (183)   |                                           |                                           |                                           |
| 35                                    | Clearing Accounts (184)                        |                                           |                                           |                                           |
| 36                                    | Temporary Facilities (185)                     |                                           |                                           |                                           |
| 37                                    | Miscellaneous Deferred Debits (186)            | 56,818                                    | 64,753                                    | 68,408                                    |
| 38                                    | Research & Development Expenditures (187)      |                                           |                                           |                                           |
| 39                                    | Accumulated Deferred Income Taxes (190)        | 26,227                                    | 27,520                                    | 28,813                                    |
| 40                                    | Total Deferred Debits                          | \$ 83,045                                 | \$ 92,273                                 | \$ 97,221                                 |
| <b>TOTAL ASSETS AND OTHER DEBITS</b>  |                                                | \$ 8,707,779                              | \$ 8,783,300                              | \$ 6,996,106                              |

## Balance Sheet - Equity Capital and Liabilities

| Line No. | Account Title (Number)<br>(a)                        | Actual 2007<br>Year End<br>Balance<br>(b) | Actual 2006<br>Year End<br>Balance<br>(c) | Actual 2005<br>Year End<br>Balance<br>(d) |
|----------|------------------------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------------|
|          | <b>EQUITY CAPITAL</b>                                |                                           |                                           |                                           |
| 1        | Common Stock Issued (201)                            | \$ 16,767                                 | \$ 16,767                                 | \$ 16,767                                 |
| 2        | Preferred Stock Issued (204)                         |                                           |                                           |                                           |
| 3        | Capital Stock Subscribed (202,205)                   |                                           |                                           |                                           |
| 4        | Stock Liability for Conversion (203, 206)            |                                           |                                           |                                           |
| 5        | Premium on Capital Stock (207)                       |                                           |                                           |                                           |
| 6        | Installments Received On Capital Stock (208)         |                                           |                                           |                                           |
| 7        | Other Paid-In Capital (209,211)                      | 1,113,401                                 | 1,078,401                                 | 1,078,401                                 |
| 8        | Discount on Capital Stock (212)                      |                                           |                                           |                                           |
| 9        | Capital Stock Expense(213)                           |                                           |                                           |                                           |
| 10       | Retained Earnings (214-215)                          | (1,413,934)                               | (1,427,000)                               | (1,400,911)                               |
| 11       | Reacquired Capital Stock (216)                       |                                           |                                           |                                           |
| 12       | Total Equity Capital                                 | \$ (283,766)                              | \$ (331,832)                              | \$ (305,743)                              |
|          | <b>LONG TERM DEBT</b>                                |                                           |                                           |                                           |
| 13       | Bonds (221)                                          |                                           |                                           |                                           |
| 14       | Reacquired Bonds (222)                               |                                           |                                           |                                           |
| 15       | Advances from Associated Companies (223)             |                                           |                                           |                                           |
| 16       | Other Long-Term Debt (224)                           | 3,205,855                                 | 2,984,186                                 | 1,552,370                                 |
| 17       | Total Long-Term Debt                                 | \$ 3,205,855                              | \$ 2,984,186                              | \$ 1,552,370                              |
|          | <b>CURRENT AND ACCRUED LIABILITIES</b>               |                                           |                                           |                                           |
| 18       | Accounts Payable (231)                               | 51,947                                    | 88,427                                    | 15,208                                    |
| 19       | Notes Payable (232)                                  |                                           |                                           |                                           |
| 20       | Accounts Payable to Associated Co. (233)             | 990,353                                   | 1,102,647                                 | 1,033,358                                 |
| 21       | Notes Payable to Associated Co. (234)                |                                           |                                           |                                           |
| 22       | Customer Deposits (235)                              |                                           |                                           |                                           |
| 23       | Accrued Taxes (236)                                  | (486)                                     | 543                                       | 842                                       |
| 24       | Accrued Interest (237)                               | 65,694                                    | 90,699                                    | 90,699                                    |
| 25       | Accrued Dividends (238)                              |                                           |                                           |                                           |
| 26       | Matured Long-Term Debt (239)                         |                                           |                                           |                                           |
| 27       | Matured Interest (240)                               |                                           |                                           |                                           |
| 28       | Misc. Current and Accrued Liabilities (241)          | (423)                                     | 216                                       | 13,763                                    |
| 29       | Total Current and Accrued Liabilities                | \$ 1,107,085                              | \$ 1,282,532                              | \$ 1,153,870                              |
|          | <b>DEFERRED CREDITS</b>                              |                                           |                                           |                                           |
| 30       | Unamortized Premium on Debt (251)                    |                                           |                                           |                                           |
| 31       | Advances for Construction (252)                      |                                           |                                           |                                           |
| 32       | Other Deferred Credits (253)                         |                                           |                                           |                                           |
| 33       | Accumulated Deferred Investment<br>Tax Credits (255) |                                           |                                           |                                           |
| 34       | <b>Accumulated Deferred Income Taxes:</b>            |                                           |                                           |                                           |
| 35       | Accelerated Amortization (281)                       |                                           |                                           |                                           |
| 36       | Liberalized Depreciation (282)                       |                                           |                                           |                                           |
| 37       | Other (283)                                          |                                           |                                           |                                           |
| 38       | Total Deferred Credits                               | \$ -                                      | \$ -                                      | \$ -                                      |
|          | <b>OPERATING RESERVES</b>                            |                                           |                                           |                                           |
| 39       | Property Insurance Reserve (261)                     |                                           |                                           |                                           |
| 40       | Injuries and Damages Reserve (262)                   |                                           |                                           |                                           |
| 41       | Pensions and Benefits Reserves (263)                 |                                           | 1,205                                     | 1,443                                     |
| 42       | Miscellaneous Operating Reserves (265)               |                                           |                                           |                                           |
| 43       | Total Operating Reserves                             | \$ -                                      | \$ 1,205                                  | \$ 1,443                                  |
|          | <b>CONTRIBUTIONS IN AID OF CONSTRUCTION</b>          |                                           |                                           |                                           |
| 44       | Contributions In Aid of Construction (271)           | 6,337,208                                 | 6,337,208                                 | 5,924,525                                 |
| 45       | Accumulated Amortization of C.I.A.C. (272)           | 1,658,603                                 | 1,489,999                                 | 1,330,359                                 |
| 46       | Total Net C.I.A.C.                                   | \$ 4,678,605                              | \$ 4,847,209                              | \$ 4,594,166                              |
| 46       | <b>TOTAL EQUITY CAPITAL AND LIABILITIES</b>          | \$ 8,707,779                              | \$ 8,783,300                              | \$ 6,996,106                              |

# Hampstead Area Water Company

## Schedule 3

### Rate Base

| Line No. | Account Title (a)                          | December 2007 Balance (b) | December 2006 Balance (c) | Actual Beg/End Avg Bal (d) | 2008 Proforma Adjustments (e) | Proforma Beg/End Avg Bal (f) |
|----------|--------------------------------------------|---------------------------|---------------------------|----------------------------|-------------------------------|------------------------------|
| 1        | Plant in Service                           | \$10,560,296              | \$10,392,913              | \$10,476,605               | \$163,039                     | \$10,639,644                 |
| 2        | Less: Accumulated Depreciation             | (2,464,572)               | (2,152,162)               | (2,308,367)                | (11,337)                      | (2,319,704)                  |
| 3        | Net Utility Plant                          | 8,095,724                 | \$8,240,751               | \$8,168,238                | \$151,702                     | \$8,319,940                  |
| 4        | Cash Working Capital                       | 170,262                   | 152,632                   | 170,262                    | 14,300                        | 184,562                      |
| 5        | Material and Supplies                      | 0                         | 0                         | 0                          |                               | 0                            |
| 6        | Prepayments                                | 28,977                    | 29,638                    | 29,308                     |                               | 29,308                       |
| 7        | Accumulated Deferred Income Taxes - Assets | 26,227                    | 27,520                    | 26,874                     |                               | 26,874                       |
| 8        | Net Contribution in Aid of Construction    | (4,678,605)               | (4,847,209)               | (4,762,907)                |                               | (4,762,907)                  |
| 11       | Total Rate Base                            | \$3,642,585               | \$3,603,332               | \$3,631,773                | \$166,002                     | 3,797,775                    |

## Hampstead Area Water Company

## Schedule 3A

### Rate Base Adjustments

|                                                 |                  |
|-------------------------------------------------|------------------|
| Wells & Springs - Hydrolic Study & GIS          | \$84,000         |
| Wells & Springs - Bryant Woods & Dearborn Ridge | 30,442           |
| Pumping Equipment - SCADA                       | <u>48,597</u>    |
| Total Additions to Plant                        | \$163,039        |
| Less: Accumulated Depreciation                  | <u>11,337</u>    |
| Net Plant                                       | <u>\$151,702</u> |

## Hampstead Area Water Company

## Schedule 3B

### Working Capital

|                                    | 2007<br>Proforma<br><u>Amount</u> | 2007<br>Actual<br><u>Amount</u> | 2006<br>Actual<br><u>Amount</u> |
|------------------------------------|-----------------------------------|---------------------------------|---------------------------------|
| Operating and Maintenance Expenses | \$898,110                         | \$828,524                       | \$742,733                       |
| 75/365                             | <u>20.55%</u>                     | <u>20.55%</u>                   | <u>20.55%</u>                   |
| Working Capital                    | <u>\$184,562</u>                  | <u>\$170,262</u>                | <u>\$152,632</u>                |

## Rate of Return Information

| Overall Rate of Return | Actual          |                     |                    |  | Proforma        |                     |                    |
|------------------------|-----------------|---------------------|--------------------|--|-----------------|---------------------|--------------------|
|                        | Component Ratio | Component Cost Rate | Wght Avg Cost Rate |  | Component Ratio | Component Cost Rate | Wght Avg Cost Rate |
| Equity Capital         | -9.71%          | 9.75%               | 0.00%              |  | -9.64%          | 9.75%               | 0.00%              |
| Long Term Debt         | 109.71%         | 4.81%               | 4.81%              |  | 109.64%         | 6.28%               | 6.28%              |
| Total Capital          | 100.00%         |                     | 4.81%              |  | 0.00%           |                     | 6.28%              |

| Capital Structure     |  | 2007 Actual Amounts | 2007 Actual Ratios |  | 2007 Proforma Amounts | 2007 Proforma Ratios |
|-----------------------|--|---------------------|--------------------|--|-----------------------|----------------------|
| Common Stock          |  | \$ 16,767           | 0.57%              |  | \$ 16,767             | 0.57%                |
| Other Paid in Capital |  | 1,113,401           | 38.10%             |  | 1,113,401             | 37.84%               |
| Retained Earnings     |  | (1,413,934)         | -48.39%            |  | (1,413,934)           | -48.06%              |
| Total Equity          |  | \$ (283,766)        | -9.71%             |  | \$ (283,766)          | -9.64%               |
| Long Term Debt        |  | \$3,205,855         | 109.71%            |  | \$3,225,923           | 109.64%              |
| Total Capital         |  | \$ 2,922,089        | 100.00%            |  | \$ 2,942,157          | 100.00%              |

| Capital Structure for 2007 - 2005 |  | 2007 Amounts |  | 2006 Amounts |  | 2005 Amounts |
|-----------------------------------|--|--------------|--|--------------|--|--------------|
| Common Stock                      |  | \$ 16,767    |  | \$ 16,767    |  | \$ 16,767    |
| Other Paid in Capital             |  | 1,113,401    |  | 1,078,401    |  | 1,078,401    |
| Retained Earnings                 |  | (1,413,934)  |  | (1,427,000)  |  | (1,400,911)  |
| Total Equity                      |  | \$ (283,766) |  | \$ (331,832) |  | \$ (305,743) |
| Long Term Debt                    |  | \$3,205,855  |  | \$2,984,186  |  | \$ 1,552,370 |
| Total Capital                     |  | \$ 2,922,089 |  | \$2,652,354  |  | \$ 1,246,627 |

| Capital Structure Ratios for 2007 - 2005 |  | 2007<br>Ratios |  | 2006<br>Ratios |  | 2005<br>Ratios |
|------------------------------------------|--|----------------|--|----------------|--|----------------|
| Common Stock                             |  | 0.57%          |  | 0.63%          |  | 1.34%          |
| Other Paid in Capital                    |  | 38.10%         |  | 40.66%         |  | 86.51%         |
| Retained Earnings                        |  | -48.39%        |  | -53.80%        |  | -112.38%       |
| Total Equity                             |  | -9.71%         |  | -12.51%        |  | -24.53%        |
| Long Term Debt                           |  | 109.71%        |  | 112.51%        |  | 124.53%        |
| Total Capital                            |  | 100.00%        |  | 100.00%        |  | 100.00%        |

**Cost of Common Equity Capital**

The Company is utilizing the Commission determined cost of common equity of 9.75%.

## Schedule 5A

**HAMPSTEAD AREA WATER COMPANY**  
**ACTUAL LONG-TERM DEBT**  
**12/31/2007**

| Date of Note                                    | Borrower                | GL Acct. # | Lender                         | Original Note Amount | Note Term | Interest Rate | Outstanding Balance 12/31/2007 | Interest Expense 2007 | Total Costs Rate |
|-------------------------------------------------|-------------------------|------------|--------------------------------|----------------------|-----------|---------------|--------------------------------|-----------------------|------------------|
| 12/1/1992                                       | WRWC / HAWC             | 234.01     | Lewis Builders Development Inc | 270,531              | 15 yrs.   | 9.25%         | 10,926                         | 2,577                 | 23.59%           |
| 12/31/1999                                      | WRWC / HAWC             | 234.02     | Lewis Builders Development Inc | 133,245              | 30 yrs.   | 8.50%         | 131,609                        | 11,236                | 8.54%            |
| 12/1/1992                                       | LFWC                    | 234.03     | Lewis Builders Inc             | 85,494               | 30 yrs.   | 9.50%         | 10,581                         | 1,312                 | 12.40%           |
| 10/2/1985                                       | Bricketts Mill Water Co | 234.04     | Lewis Builders Inc             | 38,596               | demand    | 10.00%        | 37,554                         | 3,793                 | 10.10%           |
| 12/1/1993                                       | HAWC                    | 234.05     | Lewis Builders Development Inc | 245,991              | 30 yrs.   | 8.50%         | 200,081                        | 17,261                | 8.63%            |
| 3/1/1988                                        | Kent Farm Water Co.     | 234.06     | Lewis Builders Inc             | 19,000               | demand    | 9.50%         | 18,455                         | 1,772                 | 9.60%            |
| 10/1/1997                                       | HAWC                    | 234.07     | Lewis Builders Inc             | 87,270               | 15 yrs.   | 8.50%         | 44,099                         | 4,041                 | 9.16%            |
| 2/18/1998                                       | HAWC                    | 234.08     | Lewis Builders Inc             | 222,371              | 30 yrs.   | 8.50%         | 201,764                        | 17,300                | 8.57%            |
| 6/4/2000                                        | HAWC                    | 234.09     | Lewis Builders Development Inc | 20,286               | 15 yrs.   | 8.50%         | 19,149                         | 1,662                 | 8.68%            |
| 6/1/2005                                        | HAWC                    | 234.11     | Lewis Builders Development Inc | 128,000              | 20 yrs.   | P+2.25%       | 120,810                        | 9,798                 | 8.11%            |
| 6/1/2005                                        | HAWC                    | 234.12     | Lewis Builders Development Inc | 190,895              | 20 yrs.   | P+2.25%       | 177,909                        | 11,305                | 6.35%            |
| 6/1/2005                                        | HAWC                    | 234.13     | Lewis Builders Development Inc | 124,714              | 20 yrs.   | P+2.25%       | 116,230                        | 7,386                 | 6.35%            |
| 6/1/2005                                        | HAWC                    | 234.14     | Lewis Builders Development Inc | 157,730              | 20 yrs.   | P+2.25%       | 147,000                        | 9,341                 | 6.35%            |
| 2/16/2006                                       | HAWC                    | 234.15     | Lewis Builders Development Inc | 153,700              | 20 yrs.   | P+2.25%       | 149,292                        | 14,332                | 9.60%            |
| 6/6/2006                                        | HAWC                    | 234.16     | Lewis Builders Development Inc | 71,968               | 20 yrs.   | P+2.25%       | 70,135                         | 7,082                 | 10.10%           |
| n/a                                             | HAWC                    | 234.17     | Lewis Builders Development Inc | 40,974               | 5 yrs     | 10.50%        | 40,974                         | 0                     | 0.00%            |
| n/a                                             | HAWC                    | 234.18     | Lewis Builders Development Inc | 136,470              |           |               | 136,470                        | 0                     | 0.00%            |
| n/a                                             | HAWC                    | 234.19     | Lewis Builders Development Inc | 18,000               | 20 yrs.   | 7.50%         | 18,000                         | 0                     | 0.00%            |
| Total Associated Companies                      |                         |            |                                | 2,145,234            |           |               | 1,651,038                      | 120,198               | 7.28%            |
| Amortize financing costs - associated companies |                         |            |                                |                      |           |               | 730                            |                       |                  |
| Total Associated Companies                      |                         |            |                                |                      |           |               | 1,651,038                      | 120,928               | 7.32%            |
| 7/20/1992                                       | HAWC                    | 232.01     | Ruma Inc                       | 73,679               | 26 yrs.   | 9.50%         | 50,037                         | 4,902                 | 9.80%            |
| 10/25/2004                                      | HAWC                    | 232.02     | Picadilly Development          | 23,000               | 10 yrs.   | P+2.25%       | 16,100                         | 1,932                 | 12.00%           |
| 10/25/2004                                      | HAWC                    | 232.03     | Edgeworth Development          | 22,000               | 10 yrs.   | P+2.25%       | 15,400                         | 1,848                 | 12.00%           |
| 11/16/2004                                      | HAWC                    | 232.04     | Ten Powder Realty              | 40,000               | 10 yrs.   | P+2.25%       | 40,000                         | 0                     | 0.00%            |
| 10/25/2004                                      | HAWC                    | 232.05     | Skipper Land Development       | 38,000               | 10 yrs.   | P+2.25%       | 26,250                         | 3,155                 | 12.02%           |
| 9/6/2005                                        | HAWC                    | 232.06     | NH DES                         | 1,315,291            | 20 yrs.   | 3.35%         | 1,315,291                      | 18,370                | 1.40%            |
| 10/1/2004                                       | HAWC                    | 232.07     | Winslow Drive Realty Group LLC | 27,000               | 10 yrs.   | P+2.25%       | 27,000                         | 0                     | 0.00%            |
| 3/31/2006                                       | HAWC                    | 232.08     | Aquarius Properties LLC        | 24,000               | 20 yrs.   | P+2.25%       | 23,577                         | 2,262                 | 9.59%            |
| 2/9/2007                                        | HAWC                    | 232.09     | Ford Motor Credit              | 50,401               | 4 yrs.    | 0% & 1.9%     | 41,162                         | 495                   | 1.20%            |
| Total Non-related                               |                         |            |                                | 1,613,371            |           |               | 1,554,817                      | 32,964                | 2.12%            |
| Amortize financing costs - 3rd parties          |                         |            |                                |                      |           |               | 291                            |                       |                  |
| Total 3rd Parties                               |                         |            |                                |                      |           |               | 1,554,817                      | 33,255                | 2.14%            |
| Company Totals                                  |                         |            |                                | 3,758,605            |           |               | 3,205,855                      | 154,183               | 4.81%            |

**HAMPSTEAD AREA WATER COMPANY  
PROFORMA LONG-TERM DEBT  
12/31/2007**

| Date of Note                                    | Borrower                | GL Acct. # | Lender                         | Original Note Amount | Note Term | Interest Rate | Outstanding Balance 12/31/2007 | Additional Long Term Debt | Adjusted Outstanding Balance | Interest Expense 2007 | Additional Interest Expense | Total Interest Costs | Total Costs Rate |
|-------------------------------------------------|-------------------------|------------|--------------------------------|----------------------|-----------|---------------|--------------------------------|---------------------------|------------------------------|-----------------------|-----------------------------|----------------------|------------------|
| 12/1/1992                                       | WRWC / HAWC             | 234.01     | Lewis Builders Development Inc | 270,531              | 15 yrs.   | 9.25%         | 10,926                         |                           | 10,926                       | 2,577                 |                             | 2,577                | 23.59%           |
| 12/31/1999                                      | WRWC / HAWC             | 234.02     | Lewis Builders Development Inc | 133,245              | 30 yrs.   | 8.50%         | 131,609                        |                           | 131,609                      | 11,236                |                             | 11,236               | 8.54%            |
| 12/1/1992                                       | LFWC                    | 234.03     | Lewis Builders Inc             | 85,494               | 30 yrs.   | 9.50%         | 10,581                         |                           | 10,581                       | 1,312                 |                             | 1,312                | 12.40%           |
| 10/2/1985                                       | Bricketts Mill Water Co | 234.04     | Lewis Builders Inc             | 38,596               | demand    | 10.00%        | 37,554                         |                           | 37,554                       | 3,793                 |                             | 3,793                | 10.10%           |
| 12/1/1993                                       | HAWC                    | 234.05     | Lewis Builders Development Inc | 245,991              | 30 yrs.   | 8.50%         | 200,081                        |                           | 200,081                      | 17,261                |                             | 17,261               | 8.63%            |
| 3/1/1988                                        | Kent Farm Water Co.     | 234.06     | Lewis Builders Inc             | 19,000               | demand    | 9.50%         | 18,455                         |                           | 18,455                       | 1,772                 |                             | 1,772                | 9.60%            |
| 10/1/1997                                       | HAWC                    | 234.07     | Lewis Builders Inc             | 87,270               | 15 yrs.   | 8.50%         | 44,099                         |                           | 44,099                       | 4,041                 |                             | 4,041                | 9.16%            |
| 2/18/1998                                       | HAWC                    | 234.08     | Lewis Builders Inc             | 222,371              | 30 yrs.   | 8.50%         | 201,764                        |                           | 201,764                      | 17,300                |                             | 17,300               | 8.57%            |
| 6/4/2000                                        | HAWC                    | 234.09     | Lewis Builders Development Inc | 20,286               | 15 yrs.   | 8.50%         | 19,149                         |                           | 19,149                       | 1,662                 |                             | 1,662                | 8.68%            |
| 6/1/2005                                        | HAWC                    | 234.11     | Lewis Builders Development Inc | 128,000              | 20 yrs.   | P+2.25%       | 120,810                        |                           | 120,810                      | 9,798                 |                             | 9,798                | 8.11%            |
| 6/1/2005                                        | HAWC                    | 234.12     | Lewis Builders Development Inc | 190,895              | 20 yrs.   | P+2.25%       | 177,909                        |                           | 177,909                      | 11,305                |                             | 11,305               | 6.35%            |
| 6/1/2005                                        | HAWC                    | 234.13     | Lewis Builders Development Inc | 124,714              | 20 yrs.   | P+2.25%       | 116,230                        |                           | 116,230                      | 7,386                 |                             | 7,386                | 6.35%            |
| 6/1/2005                                        | HAWC                    | 234.14     | Lewis Builders Development Inc | 157,730              | 20 yrs.   | P+2.25%       | 147,000                        |                           | 147,000                      | 9,341                 |                             | 9,341                | 6.35%            |
| 2/16/2006                                       | HAWC                    | 234.15     | Lewis Builders Development Inc | 153,700              | 20 yrs.   | P+2.25%       | 149,292                        |                           | 149,292                      | 14,332                |                             | 14,332               | 9.60%            |
| 6/6/2006                                        | HAWC                    | 234.16     | Lewis Builders Development Inc | 71,968               | 20 yrs.   | P+2.25%       | 70,135                         |                           | 70,135                       | 7,082                 |                             | 7,082                | 10.10%           |
| 2007                                            | HAWC                    | 234.17     | Lewis Builders Development Inc | 40,974               | 5 yrs.    | 10.50%        | 40,974                         | 11,499 (136,470)          | 52,473                       | 0                     | 5,112                       | 5,112                | 9.74%            |
| 2007                                            | HAWC                    | 234.18     | Lewis Builders Development Inc | 136,470              | 20 yrs.   | 7.50%         | 136,470                        | 0                         | 0                            | 0                     | 2,090                       | 2,090                | 0.00%            |
| 2007                                            | HAWC                    | 234.19     | Lewis Builders Development Inc | 18,000               | 20 yrs.   | 7.50%         | 18,000                         | 12,442                    | 30,442                       | 0                     | 3,888                       | 3,888                | 6.87%            |
| 2008                                            | HAWC                    |            | Lewis Builders Development Inc | 48,597               | 10 yrs.   | 8.50%         | 0                              | 48,597                    | 48,597                       | 0                     | 3,888                       | 3,888                | 8.00%            |
| 2008                                            | HAWC                    |            | Lewis Builders Development Inc | 84,000               | 5 yrs.    | 8.50%         | 0                              | 84,000                    | 84,000                       | 0                     | 6,403                       | 6,403                | 7.62%            |
| Total Associated Companies                      |                         |            |                                | 2,277,831            |           |               | 1,651,038                      | 20,068                    | 1,671,106                    | 120,198               | 17,493                      | 137,691              | 8.24%            |
| Amortize financing costs - associated companies |                         |            |                                |                      |           |               |                                |                           |                              |                       |                             |                      |                  |
| Total Associated Companies                      |                         |            |                                |                      |           |               | 1,651,038                      | 20,068                    | 1,671,106                    | 120,928               | 17,493                      | 138,421              | 8.28%            |
| 7/20/1992                                       | HAWC                    | 232.01     | Ruma Inc                       | 73,679               | 26 yrs.   | 9.50%         | 50,037                         |                           | 50,037                       | 4,902                 |                             | 4,902                | 9.80%            |
| 10/25/2004                                      | HAWC                    | 232.02     | Picadilly Development          | 23,000               | 10 yrs.   | P+2.25%       | 16,100                         |                           | 16,100                       | 1,932                 |                             | 1,932                | 12.00%           |
| 10/25/2004                                      | HAWC                    | 232.03     | Edgeworth Development          | 22,000               | 10 yrs.   | P+2.25%       | 15,400                         |                           | 15,400                       | 1,848                 |                             | 1,848                | 12.00%           |
| 11/16/2004                                      | HAWC                    | 232.04     | Ten Powder Realty              | 40,000               | 10 yrs.   | P+2.25%       | 40,000                         |                           | 40,000                       | 0                     | 3,000                       | 3,000                | 7.50%            |
| 10/25/2004                                      | HAWC                    | 232.05     | Skipper Land Development       | 38,000               | 10 yrs.   | P+2.25%       | 26,250                         |                           | 26,250                       | 3,155                 |                             | 3,155                | 12.02%           |
| 9/6/2005                                        | HAWC                    | 232.06     | NH DES                         | 1,315,291            | 20 yrs.   | 3.35%         | 1,315,291                      |                           | 1,315,291                    | 18,370                | 25,001                      | 43,371               | 3.30%            |
| 10/1/2004                                       | HAWC                    | 232.07     | Winslow Drive Realty Group LLC | 27,000               | 10 yrs.   | P+2.25%       | 27,000                         |                           | 27,000                       | 0                     | 2,565                       | 2,565                | 9.50%            |
| 3/31/2006                                       | HAWC                    | 232.08     | Aquarius Properties LLC        | 24,000               | 20 yrs.   | P+2.25%       | 23,577                         |                           | 23,577                       | 2,262                 |                             | 2,262                | 9.59%            |
| 2/9/2007                                        | HAWC                    | 232.09     | Ford Motor Credit              | 50,401               | 4 yrs.    | 0% & 1.9%     | 41,162                         |                           | 41,162                       | 495                   | (63)                        | 432                  | 1.05%            |
| Total Non-related                               |                         |            |                                | 1,613,371            |           |               | 1,554,817                      |                           | 1,554,817                    | 32,964                | 30,503                      | 63,467               | 4.08%            |
| Amortize financing costs - 3rd parties          |                         |            |                                |                      |           |               |                                |                           |                              |                       |                             |                      |                  |
| Total 3rd Parties                               |                         |            |                                |                      |           |               | 1,554,817                      |                           | 1,554,817                    | 291                   | 400                         | 691                  | 4.13%            |
| Company Totals                                  |                         |            |                                | 3,758,605            |           |               | 3,205,855                      | 20,068                    | 3,225,923                    | 154,183               | 48,396                      | 202,579              | 6.28%            |

**Income Taxes**State Business Taxes

2007 Test Year Proforma

\$97

2007 Test Year Actual

0

Proforma Adjustment

\$97

To adjust test year expenses for the increase in state business taxes due to the increase in interest on the 2008 long term debt

**Total Proforma Adjustment to Operating Expenses****\$95,953**